



## Monday, November 5

- 4:00pm – 6:00pm Registration and Distribution of Delegate Materials (*Foyer Registration Desk*)
- 5:00pm – 7:00pm Welcome Reception in the Sponsor Exhibit Area (Level WH)

## Tuesday, November 6

- 8:15am – 7:00pm Sponsor Exhibit Viewing; Coffee and tea served at 8:15a.m.
- 8:45am – 9:00am Opening Remarks, by Gonzalo Santamaria-Managing Director, Currency Research

### **Session I Coordinated by Gonzalo Santamaria - Currency Research**

- 9:00am – 9:10am Welcome Remarks by Jerzy Stopyra-Director of the Cash and Issue Dep't, National Bank of Poland
- 9:10am – 9:30am Keynote Address-The Role of the NBP in the Cash Cycle by Jerzy Hylewski- Deputy Director of the Cash and Issue Dep't, National Bank of Poland
- 9:30am – 9:50am Future Perspectives of Deutsche Bundesbank's role in Cash Management by Ralph Rotzler- Head of Division, Cash Payments & Cash Processing Systems, Deutsche Bundesbank
- 9:50am – 10:10am Demand and Role of the Euro with a particular focus to international markets by Armin Greif-Head of Issuance and Circulation in the Directorate Banknotes, European Central Bank
- 10:10am – 10:25am Questions & Answers
- 10:25am – 11:25am Delegate Photograph (promptly at 10:30am, in Lobby Area where the photo will be taken) followed by light snack and coffee/tea in Sponsor Exhibit Area

### **Session II Coordinated by Francisco Lopez - Intelligent Currency Solutions**

- 11:25am – 11:45am Importance of Service Excellence in the Cash Industry by Phil Vaughan-CEO, Vaultex UK
- 11:45am – 12:05pm Integrated Managed Services – an Innovation for ATM deployers that provides savings through process automation by Jeremie Lortat-Jacob, Business Development Director, Brinks EMEA
- 12:05pm – 12:20pm Questions & Answers

### **Sponsor Breakout Meetings I (WHIV, WHV, HM1 and HM2)**

- 12:20pm – 1:05pm Practical Applications of Cash Verification Technologies, by Global Cash Solutions (*Warsaw Hall IV*)
- Enhanced Productivity in Cash Processing – A New Era in Sorting Solutions, by Toshiba (*Warsaw Hall V*)  
**Closed to competitors**
- What RFID can do for the Cash Handling Industry: Applications and Case studies, by Capture Tech (*Hilton Meeting Room 1*)
- Increased Cash Availability with Half the Cash Levels - Now Further Improved with Recirculation and Pipeling Optimization, by Transoft (*Hilton Meeting Room 2*)
- 1:05pm – 2:30pm Lunch served in the Sponsor Exhibit Area

### **Session III Panel Discussion, Moderated by Ken Niven - Ken Niven Strategy Solutions**

- 2:30pm – 2:50pm Branch and ATM Cash Optimization: Bank Zichodni Experience, by Tomasz Zientek-Cash Operations and ATM Network Director, BZWBK S.A. (Banco Santander – Poland)
- 2:50pm – 3:10pm National Bank of Belgium's Complimentary role in the Cash Cycle: Partnership of National Bank, Commercial Banks and CMCs, by Marc Vanvooren- Head of Cash Dep't, National Bank of Belgium
- 3:10pm – 3:30pm Consolidation of Cash Handling in Poland-Benefit for Customers, Profits for company, by Adam Pawlowicz-CEO, Konsalnet Holding
- 3:30pm – 3:45pm Panel discussion and Questions & Answers
- 3:45pm – 4:15pm Light snack and coffee/tea in Sponsor Exhibit Area

### **Sponsor Breakout Meetings II (WHIV, WHV and HM1)**

- 4:15pm – 5:00pm Practical Applications of Cash Verification Technologies, by Global Cash Solutions (*Warsaw Hall IV*)
- Enhanced Productivity in Cash Processing – A New Era in Sorting Solutions, by Toshiba (*Warsaw Hall V*)  
**Closed to competitors**

5:00pm – 7:00pm Appreciation Cocktail Reception in Sponsor Exhibit Area

# ICCOS



# EMEA 2012

Warsaw November 5 - 7

## AGENDA

Page 2

### Wednesday, November 7

8:30am – 7:00pm Sponsor Exhibit Viewing; Coffee and tea served at 8:30 a.m

#### **Session IV Panel discussion Moderated by Mariusz Mastalerz – Ministry of Finance**

9:00am – 9:20am The Dutch Central Bank's Cash Strategy by Jan Binnekamp-Policy Director, De Nederlandsche Bank

9:20am – 9:40am Payment Studies, Demand for Cash and Innovation in Payments by Jakub Gorka-Assistant Professor, Faculty of Management, University of Warsaw

9:40am – 10:00am Update on Glocal Payments Study Project by Eugenie Foster- Executive Director, IACA

10:00am – 10:30am Panel discussion and Questions & Answers

#### **Sponsor Breakout Meetings III (WHIV, WHV, HM1 and HM2)**

10:30am – 11:15am The Practical Application of Cash Center Automation, by Global Cash Solutions (Warsaw Hall IV)

Implementing a Closed Cash Cycle in the Bank Branch, by CTS Cashpro (Warsaw Hall V)

Think beyond Processes – Think Solution, by Giesecke & Devrient (Hilton Meeting Room 1)

Increased cash availability with half the cash levels – now further improved with recirculation and pipeline optimization, by Transoft International (Hilton Meeting Room 2)

11:15am – 11:45am Light snack and coffee/tea in Sponsor Exhibit Area

#### **Session V Coordinated by Enrique Cano - CTS Cashpro**

11:45am – 12:05pm Operational Efficiencies in a Niche Market by Jens Seidl-Director, Global Vault Operations & Wholesale Banknotes, Travelex UK

12:05pm – 12:25pm Standardization in the Cash Cycle: A Necessity and a Prerogative, by Leonor Machado-Chair European Payments Council, Cash Working Group

12:25pm – 12:45pm It's only the Post Office- Cash Circulation, Management and Recycling inside a British Institution by Keith Rann-Managing Director, Post Office UK

12:45pm – 1:00pm Questions & Answers

1:00pm – 2:20pm Lunch served in the Sponsor Exhibit Area

#### **Sponsor Breakout Meetings IV (WHIV, WHV and HM1)**

2:20pm – 3:05pm Managing a Distributed Note Processing Operation - The ICS Approach, by Intelligent Currency Solutions (Warsaw Hall IV)

Implementing a Closed Cash Cycle in the Bank Branch, by CTS Cashpro (Warsaw Hall V)

Strategic Planning: Best Practices for Optimizing your Currency Distribution Network by Fiserv (Hilton Meeting Room 1)

3:05pm – 3:30pm Light snack and coffee/tea in Sponsor Exhibit Area

#### **Session VI Coordinated by Bo Holmgren - Transoft Int'l (an NCR Company)**

3:30pm – 3:50pm Impact and Recirculation Trends at ATMs by Flora Hamilton-Exec Director ATMIA and Patrice Rullier-vice Chairman ATMIA Europe

3:50pm – 4:10pm Setting and Maintaining Banknote Recycling in a Transitioning Market by Danko Roter-Director of Services, FINA Cash Solutions

4:10pm – 4:30pm Retail Cash Management- Collaboration the Key to Success by Mirko Siepman-Bankhaus August Lenz and Michael Stolle-Partner Stolle and Heinze Consultants

4:30pm – 4:45pm Questions & Answers

4:45pm – 5:00pm Closing remarks- Marci Chavez-President and CFO, Currency Research

5:00pm – 7:00pm Farewell Cocktail Reception in Sponsor Exhibit Area